

Pilot Fundraising – SCRIPS program

Want a fun, easy way to meet your fundraising obligation for the year? How would you like to earn credit for shopping at the places you always shop, buying the things you need to buy anyway? With the SCRIPS program, you can do just that!

How? It's easy! On the Pilot Web page is an order form with a number of local and national retail establishments (don't worry – many of these stores/restaurants are in cities where we travel for away swim meets!). Let's say that you need to get Susie some new clothes at Old Navy, and you know you'll want to eat out a few places, and need some gift certificates for teacher gifts or birthday gifts. Find the retail outlets you want on the order form, and determine how many of each you need. Orders are taken monthly, so you don't have to think TOO far in advance! So lets say you want \$100 worth of Old Navy, a few gift certificates from Chili's and Logan's Road house, and some Bath and Body Works and Borders gift certificates. Find the retail name on the order form, and the denomination you want. In our hypothetical example, you would need:

- 4 \$20 Old Navy certificates,
- 3 \$20 Chili's certificates,
- 1 \$25 Logan's certificate,
- 1 \$10 Bath and Body Works,
- 1 \$25 Bath and Body Works, and
- 3 \$10 Border's certificates

Put the quantity and total (dollar) amount in the spaces on the order form. Then, total the order (\$230 in our example), and add \$1.00 for postage. We have the certificates shipped via Overnight UPS, and divide the cost among the people who order – it averages \$1.00 per person per order, so we automatically charge that amount. Write a check payable to PACK (put SCRIPS on the memo line), and attach it to your order form. Be sure to write your name and phone number on the form, also. Place the order with check attached in the "A. SPENCER" folder by the due date indicated on the order form, and your order should be ready for you within the week. We will have your certificates at afternoon practice – please make every effort to pick them up promptly! We will give certificates to pre-senior and senior swimmers, unless instructed not to (birthday gifts, etc.).

We will not give certificates to younger swimmers without explicit instructions to do so – we hate to have your order "accidentally" misplaced or forgotten!

That's it – easy, huh! Oh – and how does this translate to credit towards your Pilot fundraising? Well, if you note the "discount" column on the order sheet, this is the amount of credit you receive for each certificate. Again, using our hypothetical example, you would receive 9% credit on your Old Navy order, 11% on your Chili's order, 8% on your Logan's order, etc. If you placed the above order, you would have a total of \$22.75 credit towards your fundraising!!! Call us if you have any questions, and happy shopping!!!

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